Freddie Mac CRT Quarterly Webinar

December 2023



Today's Speakers





Mike Reynolds Vice President Single-Family CRT Freddie Mac Capital Markets



Tanya DeLia Vice President Collateral Risk Management Freddie Mac Single-Family

Economic Growth Resilient Amidst Rising Interest Rates



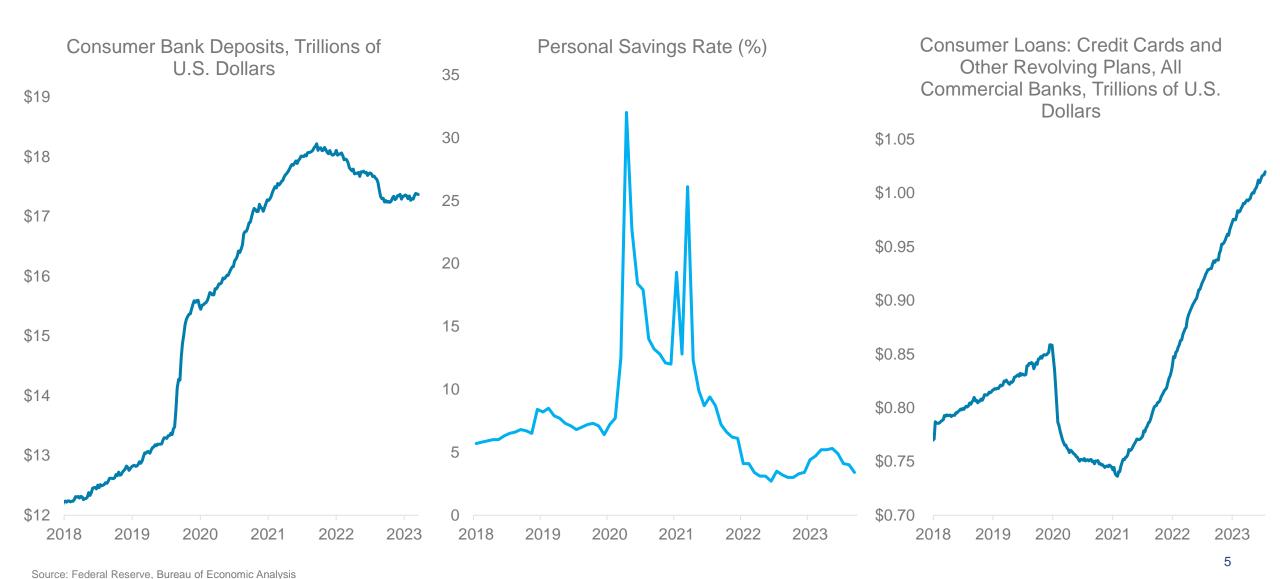
The Labor Market Is Cooling, but Remains Tight Compared to Prior Decades





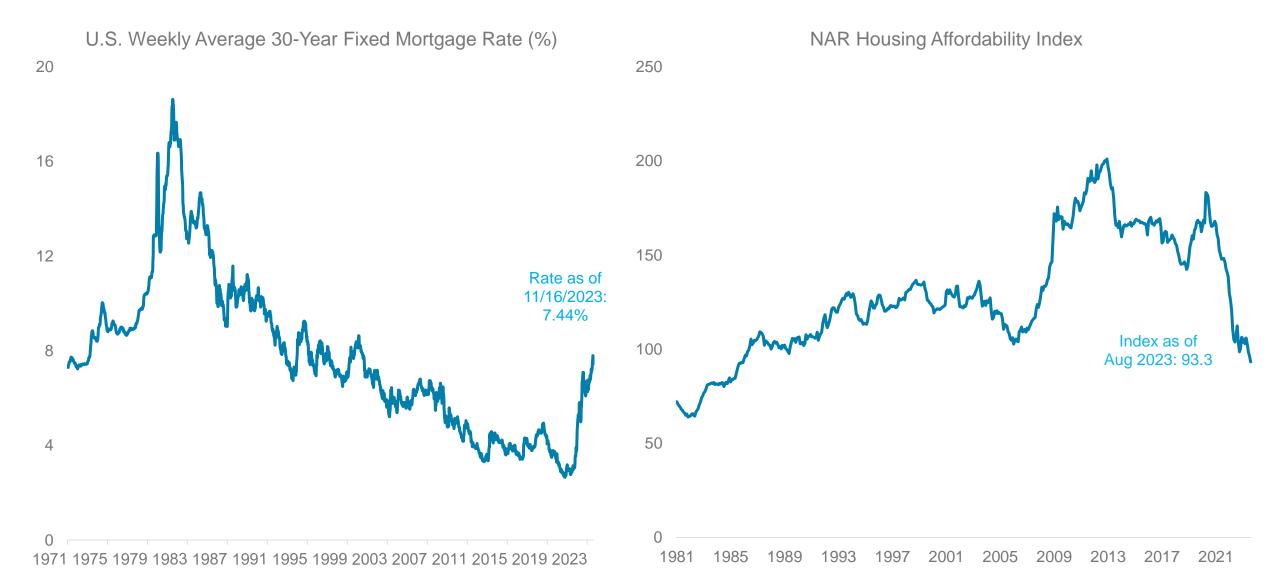
Consumer Balance Sheet Improved Significantly Due to Stimulus, but Credit Demand Surged During the Last 18 Months





Spike in Mortgage Rates Has Made it Very Expensive for Homeowners to Move

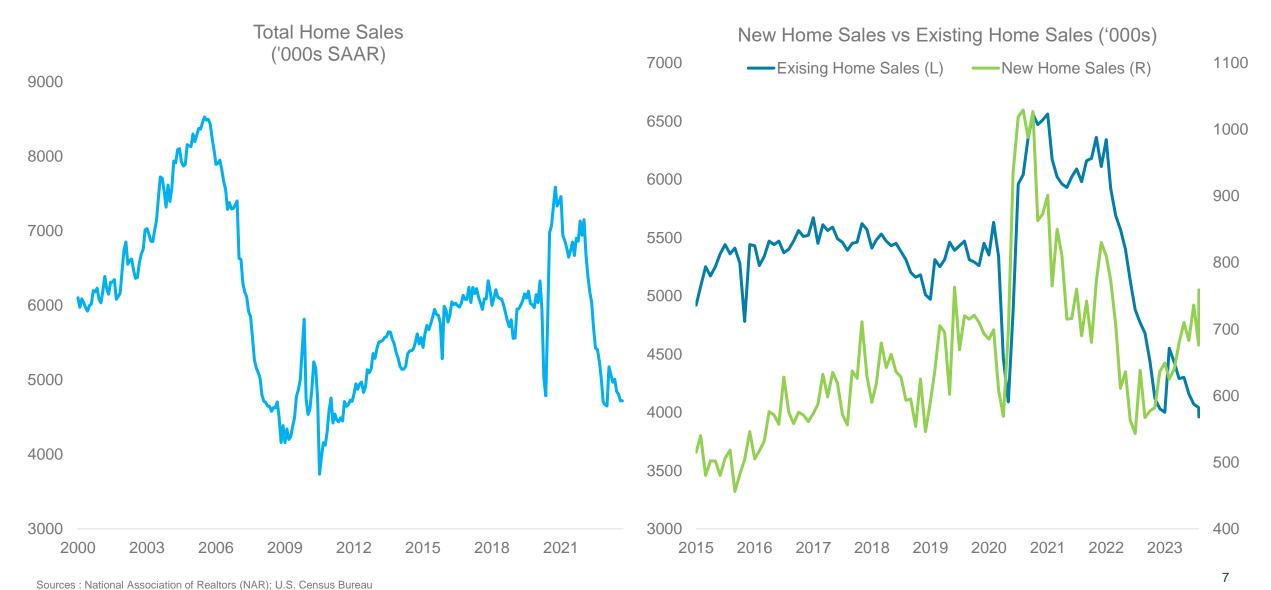




Source: Freddie Mac; National Association of Realtors

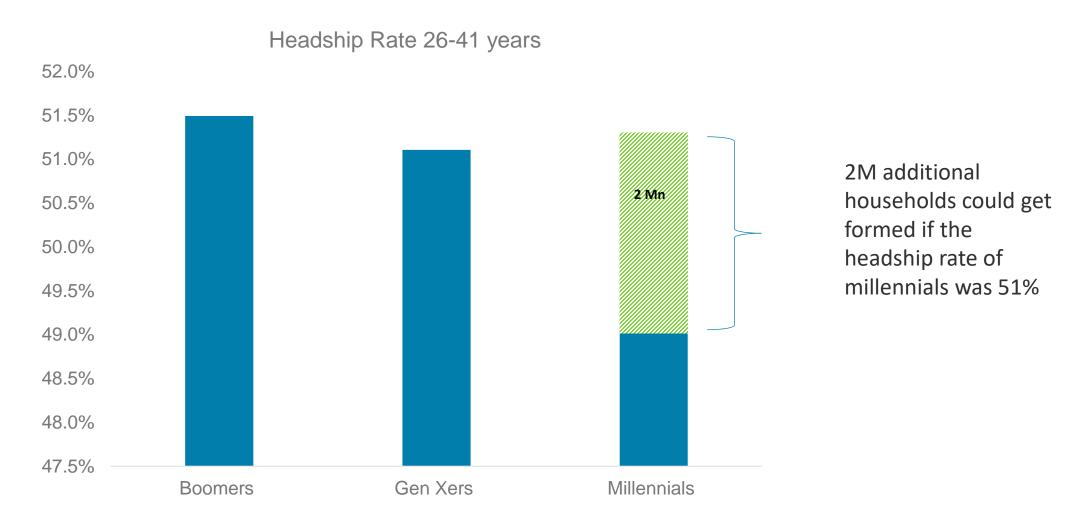
Home Sales Remain at Multi-Decade Lows, but New Home Sales are Rebounding While Existing Homes Continue to Decline





If Millennials Formed Households at the Same Rate as Boomers and Gen Xers, There Would be 2 Million More Millennial Households Today





Source: U.S. Census Bureau; Steven Ruggles, Sarah Flood, Matthew Sobek, Danika Brockman, Grace Cooper, Stephanie Richards, and Megan Schouweiler. IPUMS USA: Version 13.0 [dataset]. Minneapolis, MN: IPUMS, 2023. https://doi.org/10.18128/D010.V13.0; Freddie Mac Research.

Supply Remains at Near-Record Lows; New Home Inventory is Up, but Market Dominated by Chronic Undersupply of Resales





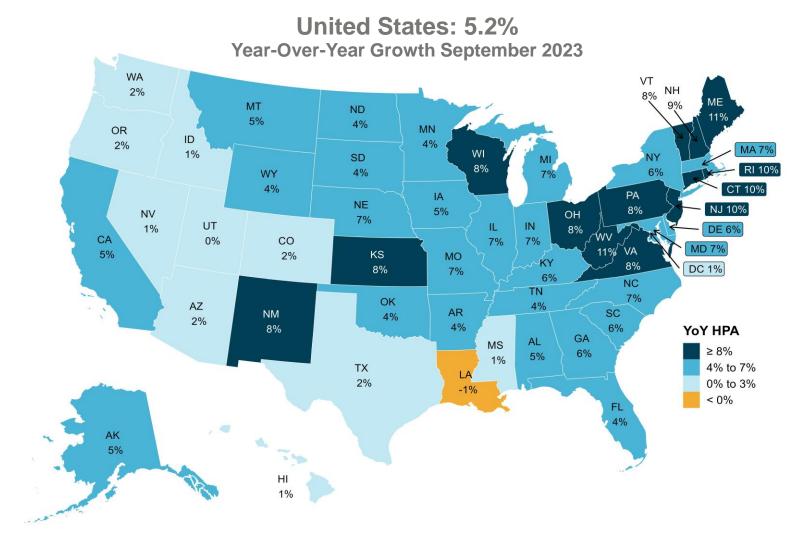
House Prices are Rebounding After Declining in the Second Half of 2022





Prices Have Risen in All but Louisiana, with the Northeast Showing Significant Growth





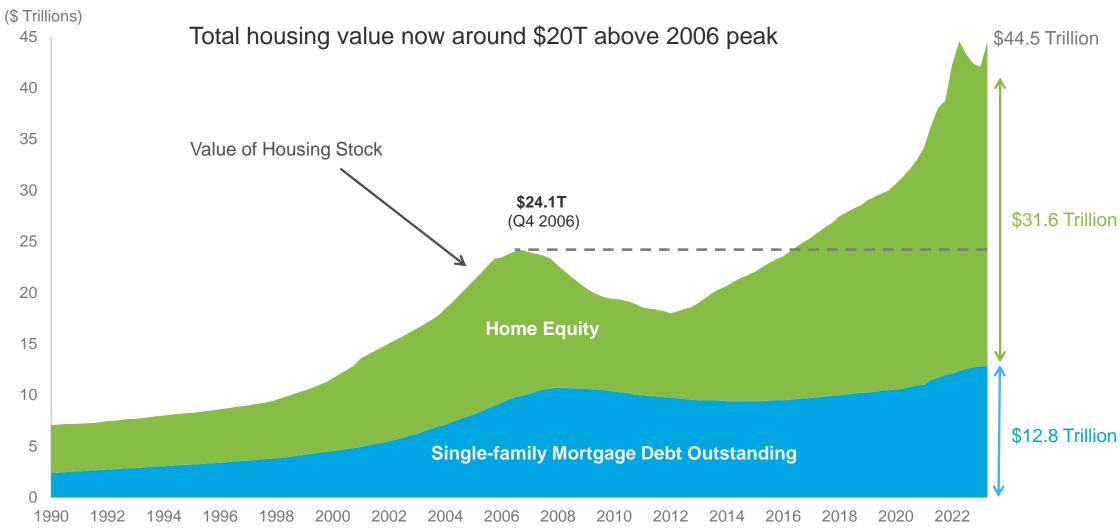
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Rising Home Prices Help Build Equity for Existing Homeowners





Note: Value of U.S. housing stock includes homes with and without underlying mortgages. U.S. home equity is the difference between the value of the U.S. housing stock and the amount of U.S. single-family mortgage debt outstanding.

Source: Federal Reserve Board's Financial Accounts of the United States, Table B. 101. Data as of June 30, 2023

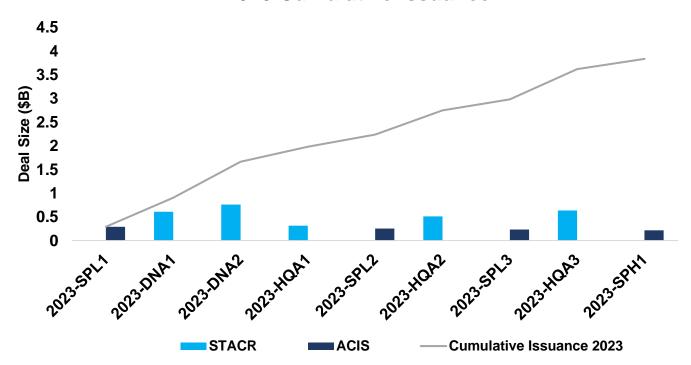
CRT Update



2023 CRT Issuance and Activity

Yead end recap

2023 Cumulative Issuance



\$3.84 Billion Issuance Volume

Nine transactions issued

13 New Participants

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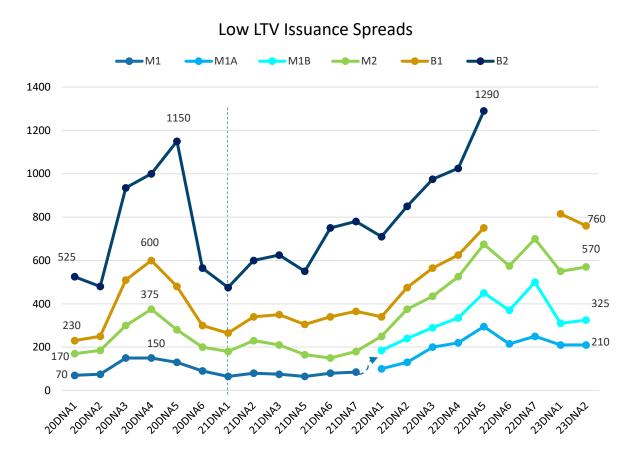
128 unique investors/ (re)insurers across STACR®/ACIS®

4 Tender Offers Executed

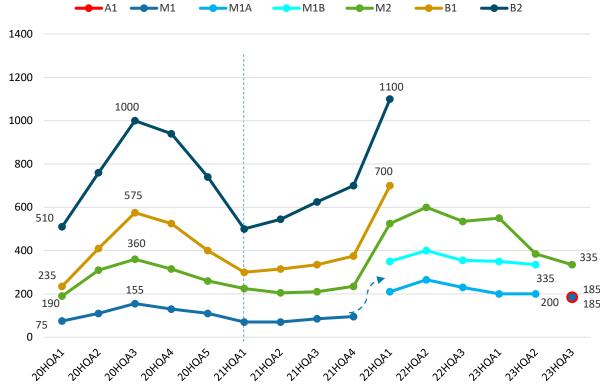
\$3.6B tendered across four transactions

STACR Spreads

Recent spread tightening but still remain above 2021 levels



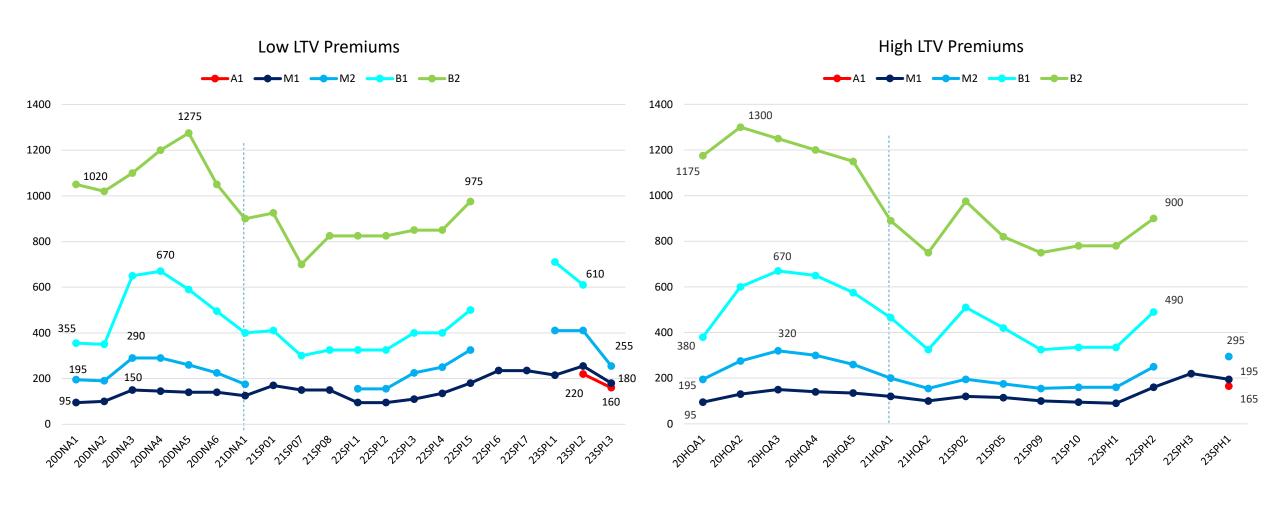
High LTV Issuance Spreads



ACIS Premiums



Recent premium tightening but remain above 2021 levels

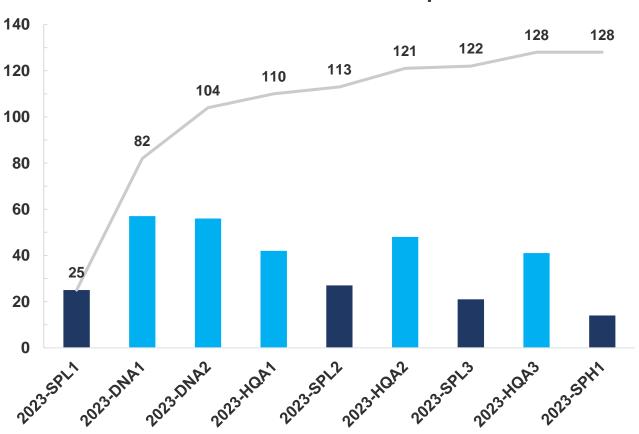


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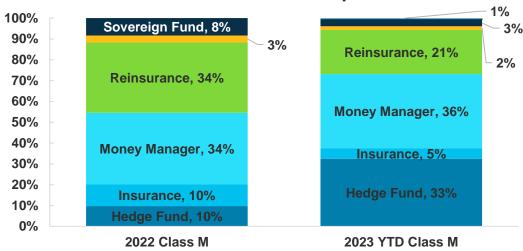
Investor Participation

Increasing Participation from Hedge Funds

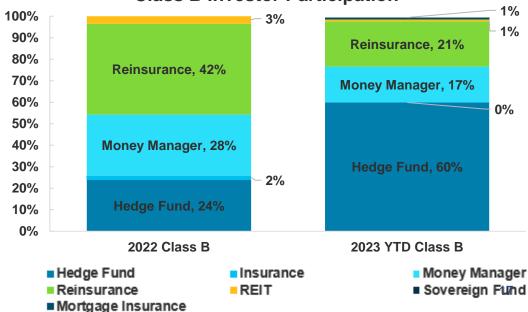
2023 YTD Deal Participation



Class M Investor Participation



Class B Investor Participation

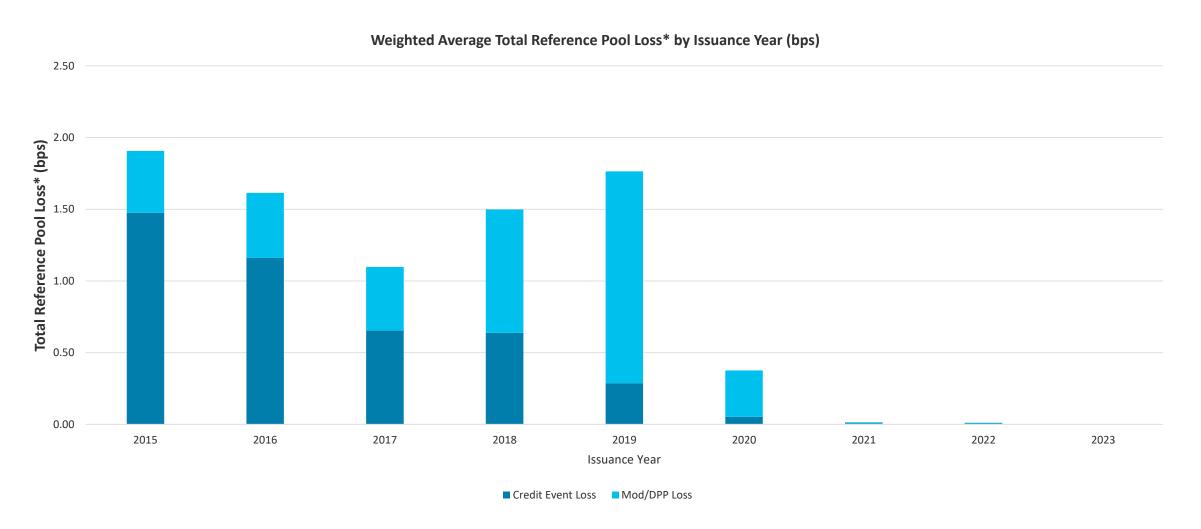


Source: Freddie Mac, all data as of November 2023. Note: Amounts may not add up due to rounding.

CRT Performance: On-the-Run Actual Loss Transactions



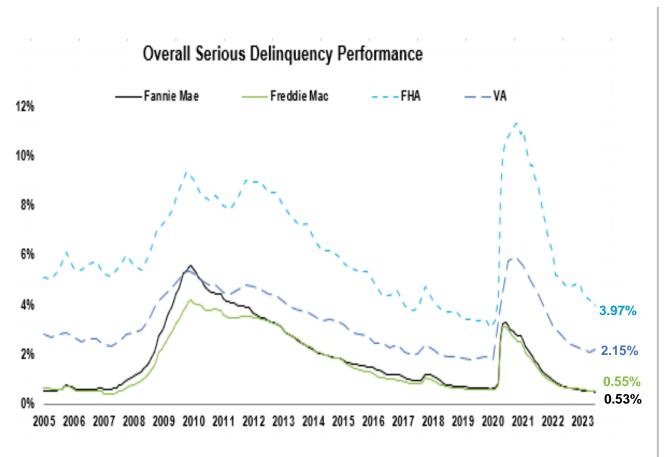
Strong portfolio performance across vintages



Source: Freddie Mac monthly remittance data for STACR and ACIS 30 year low and high LTV transactions as of October 2023. Retired transactions included in transaction and reference pool loss counts. *Losses include credit and modification events based on CRT deal definitions regardless of whether losses result in a write-down on the structure.

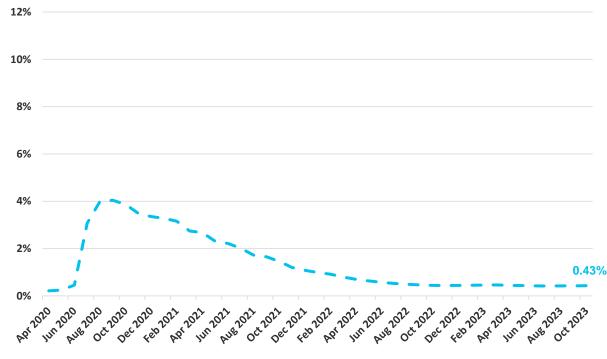
Serious Delinquency (D90+ Performance) Lookback





Source: Fannie Mae, Freddie Mac, Federal Housing Administration, MBA Delinquency Survey, and Urban Institute. Note: Serious delinquency is defined as 90 days or more past due or in the foreclosure process. Not seasonally adjusted. VA delinquencies are reported on a quarterly basis, last updated for Q4 2022. GSE and FHA delinquencies are reported monthly, last updated for August 2023.

Freddie Mac CRT Portfolio Serious Delinquency



Source: Freddie Mac. as of October 2023

Note: Serious delinquency is defined as 90 days or more past due or in the foreclosure process.

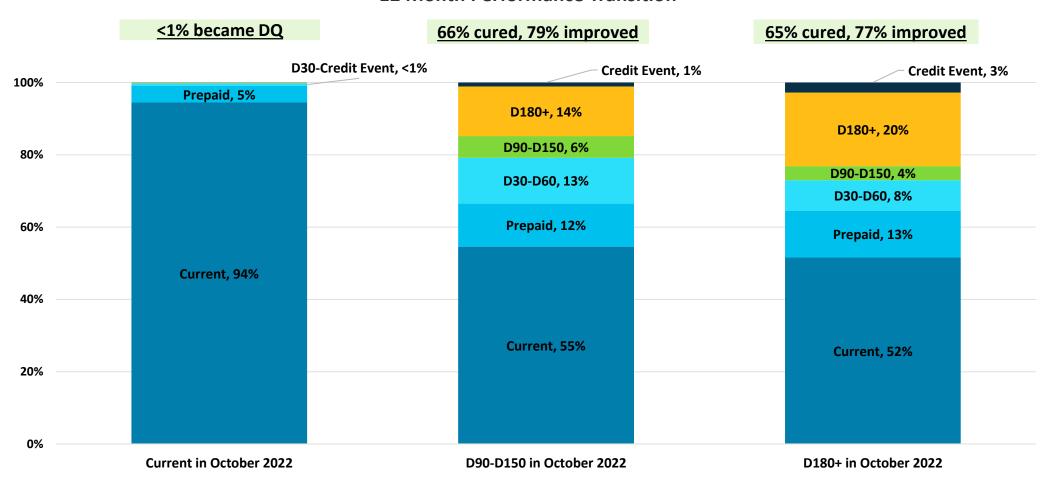
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Delinquency Transition



Robust performance despite macroeconomic challenges

12 Month Performance Transition



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Property Valuation

Valuation Spectrum



Non-Appraisals			Appraisals						
ACE	Inspection Based Waivers (ACE+ PDR)		Desktop Appraisal		Hybrid Appraisal		Traditional Appraisal		
Automated collateral evaluation using models and algorithms.	Big data and analytics to assess value supplemented by on-site collection of property data and photos.		Appraiser develops appraisal leveraging reliable data sources without inspecting property.		Appraiser develops appraisal leveraging PDR and other reliable data sources.		Appraiser performs interior/exterior inspection and develops appraisal using reliable data sources.		
In Guide 2017	In Guide 2022		In Guide 2022				In Guide		
Enablers: Natural La Computer		ead und	text, interpret it, measur erstanding from digital ir	e s na(~				

We are focused on developing valuation methods that provide prudent risk management while promoting consistent valuation outcomes, simplifying the loan manufacturing process and reducing costs.

Scanning Technologies Continue to Evolve

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- Person doing the scan typically needs iPhone
- Leverages Light Detection and Ranging (LIDAR) to scan the property and measure
- Comprehensive floorplans:
 - Shows windows, doors, interior walls and dimensions
 - Provides greater consistency in measuring gross living area
 - Improves ability to identify functional obsolescence (e.g., walking through one bedroom to reach another)
- 3D Scans are also being used (although not required by Freddie Mac):
 - Allow down stream users to virtually walk through property
 - o 360 views, all spaces visible
 - Beneficial or adverse views easily observed
 - Damage/deficiencies no longer hidden
 - More comprehensive/transparent view as compared to current appraiser process



Removing subjectivity leveraging a consistent, repeatable and transparent process

Valuation Methods Benefit from Technology Advancements



Natural Language Processing (NLP)

- Capacity for computers to read regular text or listen to ordinary spoken speech, interpret, and 'understand' human communication in a manner that is similar to how people process language
- Branch of artificial intelligence (AI), one of the most successful applications of powerful computational techniques
- Incorporating NLP into condition model
- Shown below is a 'word cloud' based on feature importance:



- Green: words associated with better condition vs. Red: words associated with worse condition
- Size indicates word frequency
- Shade indicates word importance/ impact



- ACE leverages Freddie Mac's models (e.g., Home Value Explorer and Condition model) and algorithms to assess a property's market value and condition. Loans that receive an ACE offer do not need to obtain an appraisal.
- ACE is designed to leverage HVE's Confidence score (as measured by Forecast Standard Deviation) so that loans funded with ACE will perform at least as well as loans supported by appraisals (on a risk adjusted basis).
- We continue to see favorable results when comparing Delinquency Rates for ACE loans vs. loans supported by appraisals.
- A percent of loans funded with ACE decreased from 39% in 2021 to 18% in 2022, driven in part due to shift from refinance to purchase market and the introduction of ACE+ PDR.

Standard Flow LPA ACE Loan Performance by Funding Period Status as of September 30, 2023

		Funding Period								
	2017	2018	2019	2020	2021	2022	2023Q1			
Average FICO										
ACE funded loans	749	755	759	763	752	740	757			
ACE Peer Group ²	753	753	756	759	750	738	739			

Avg LTV							
ACE funded loans	68	67	67	65	64	61	63
ACE Peer Group ²	69	69	69	66	63	63	63

Excluding COVID Forbearance and Disaster Loans¹

Ever 90 Day Delinquent Rate ¹	bps						
ACE funded loans	79	71	51	31	37	44	2
ACE Peer Group ²	105	93	79	46	49	56	19
	better	better	better	better	better	better	hetter

Notes:

1. Loans that entered COVID Forbearance prior to their respective delinquency are removed from the respective delinquency counts. Also excludes loans in disaster areas that Freddie Mac owned before disaster dates.

2. ACE Peer Group is defined as loans within ACE Credit Box but delivered with an appraisal.

ACE+ Property Data Report (ACE+ PDR)



Effective July 2022, ACE+ PDR (automated collateral evaluation plus property data report) was introduced for cash-out refinance and certain "no cash-out" refinance mortgages.

- Loans that receive ACE+ PDR offer in Loan Product Advisor® can leverage a property data report completed by a
 data collector in lieu of an appraisal.
- Data collector performs an on-site visit capturing pertinent information about the property (photos and detailed information about the property).
- Our policy outlines specific requirements related to data collector training, independence; requires seller oversight of data collector performance.



In Aug 2023, ACE+ PDR was expanded to certain Purchase mortgages.

Lenders are in early stages of adoption.

- >50 vendors have operationalized the Property Data Collection product.
- ~7.8k loans leveraging ACE+ PDR were funded through October 2023.

ACE+ PDR test results were favorable.

- More accurate assessment of property condition as compared to appraisals
- Improved identification of required repairs and inspections
- Richer information and photos, more consistent measurement of gross living area



Desktop Appraisals



- Allow appraiser to develop appraisal without having to visit the property; relying on available data sources
- Available for Purchase Transactions only, where there is typically more data (e.g., MLS listing, photos, virtual tours)
- Policy mitigants were designed to help manage risk with purchasing loans in poor condition
- Cannot use desktop appraisal when:
 - Appraiser not able to obtain sufficient information about the interior/exterior of the property
 - Sources used to develop appraisal, including the sales contract, reflect the presence of physical deficiencies or an adverse condition(s) indicating the property is in poor condition
- Desktops require interior photos (e.g., kitchen, all bathrooms, main living area)
- Similar to ACE+ PDR, a floor plan is required with dimensions, including interior walls
- QC results have not identified elevated risks of overvaluation or condition; QC team reviews photos, sales contract, available third-party information (e.g., listings, virtual tours)
- Desktop Appraisals made up ~2% of purchase loans delivered to Freddie Mac since permitting in '21
- Improvements in appraiser capacity constraints resulted in decreased usage of desktop appraisals

Hybrid Appraisals



- Appraiser develops appraisal by leveraging a Property Data Report completed by trained data collector who visits the property
- Policy mitigants were designed to help manage risk with appraiser not visiting the property
 - More comprehensive set of photos
 - Must upgrade to traditional appraisal when Appraiser cannot reconcile significant discrepancies (e.g., room count, gross living area, size, condition, etc.) among available data sources, including the PDR
 - Requirements for data collectors are the same as ACE+ PDR; e.g., training, independence (agents performing data collection service cannot be on list or buy side of transaction)
- Testing in process and results are favorable:
 - More accurate assessment of subject property's condition (critical input for selecting comparable sales)
 - Reduction in the frequency of appraisers' neglecting to call for repairs or inspections
 - Reduction in overvaluation risk
 - O During peak volume periods hybrid appraisals were completed faster than traditional appraisals

Questions

Thank You

Stay on the lookout for presentation slides and recording coming shortly





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The Notes may only be invested by PRC investors that are authorized to engage in the purchase of notes of the type being offered or sold, including but not limited to those that are authorized to engage in the purchase and sale of foreign exchange for themselves and on behalf of their customers and/or the purchase and sale of government bonds or financial bonds and/or the purchase and sale of debt securities denominated in foreign currency other than stocks. PRC investors are responsible for informing themselves about and observing all legal and regulatory restrictions, obtaining all relevant approvals/licenses, verification and/or registrations themselves from relevant governmental authorities (including but not limited to the People's Bank of China,

CSRC, the State Administration of Foreign Exchange, the China Banking and Insurance Regulatory Commission and other relevant regulatory bodies), and complying with all relevant PRC regulations, including, but not limited to, all relevant foreign exchange regulations and/or foreign investment regulations.

Notice to Singaporean Investors:

SECTION 309B(1)(C) NOTIFICATION UNDER THE SECURITIES AND FUTURES ACT, CHAPTER 289 OF SINGAPORE: THE NOTES ARE CAPITAL MARKETS PRODUCTS OTHER THAN PRESCRIBED CAPITAL MARKETS PRODUCTS (AS DEFINED IN THE SECURITIES AND FUTURES (CAPITAL MARKETS PRODUCTS) REGULATIONS 2018 OF SINGAPORE) AND SPECIFIED INVESTMENT PRODUCTS (AS DEFINED IN MAS NOTICE SFA 04-N12: NOTICE ON THE SALE OF INVESTMENT PRODUCTS AND MAS NOTICE FAA-N16: NOTICE ON RECOMMENDATIONS ON INVESTMENT PRODUCTS). This Presentation has not been, and will not be, registered as a prospectus with the Monetary Authority of Singapore, and the Notes will be offered pursuant to exemptions under the Securities and Futures Act (Chapter 289 of Singapore) (the "SFA"), Accordingly, this Presentation or any document or material in connection with the offer or sale, or invitation for subscription or purchase, of the Notes may not be circulated or distributed, nor may the Notes be offered or sold, or be made the subject of an invitation for subscription or purchase. whether directly or indirectly, to any persons in Singapore other than (i) to an institutional investor (as defined in Section 4A of the SFA) pursuant to Section 274 of the SFA. (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA and (where applicable) Regulation 3 of the Securities and Futures (Classes of Investors) Regulations 2018 of Singapore or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Notice to Taiwanese Investors:

The Notes have not been and will not be registered with the Financial Supervisory Commission of Taiwan, the Republic of China pursuant to relevant securities laws and regulations and may not be offered or sold in Taiwan, the Republic of China through a public offering or in circumstance which constitutes an offer within the meaning of the Securities and Exchange Act of Taiwan, the Republic of China that requires a registration or approval of the Financial Supervisory Commission of Taiwan, the Republic of China. No person or entity in Taiwan, the Republic of China has been authorized to offer or sell the Notes in Taiwan, the Republic of China.

A prospective investor in securities of Freddie Mac must conduct its own independent review and due diligence to make its own assessment of the merits and risks of making an investment in, perform its own legal, accounting and tax analysis and conclude that the investment in the securities of Freddie Mac (i) is fully consistent with the investor's financial requirements and financial condition, investment objectives and risk tolerance; (ii) complies and is fully consistent with all investment policies, guidelines and restrictions applicable to the investor; and (iii) is a fit, proper and suitable investment for the investor.